# ENGAGEMENT FEATURES

Attendee to Sponsor or Booth Rep



### BOOTH AT A GLANCE

#### **Booths Can Include:**

Content for consumption by attendees:

- Documents
- Videos
- · Links to external webpages
- · Links to live or recorded Webinars

### Engagement:

- Welcome video (can automatically play upon entry into the booth)
- Chat (1:1 private or group/public)
- Text or 1:1 video chat
- Email contact form

Zorus Resources

 Call-to-action: prize giveaway, contact me, newsletter sign-up, demo request, etc.

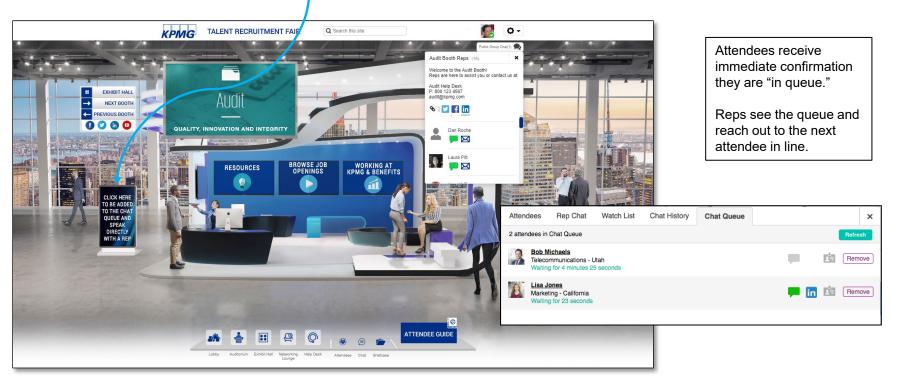
DNS vs Proxy Web Comparison

orus Archon vs Cisco Umbrella



### CHAT QUEUE

### Manage high volume attendance and interaction



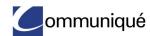


# VIDEO CHAT



NOTE: Booth rep-to-attendee video chat limited to 10 minutes per session

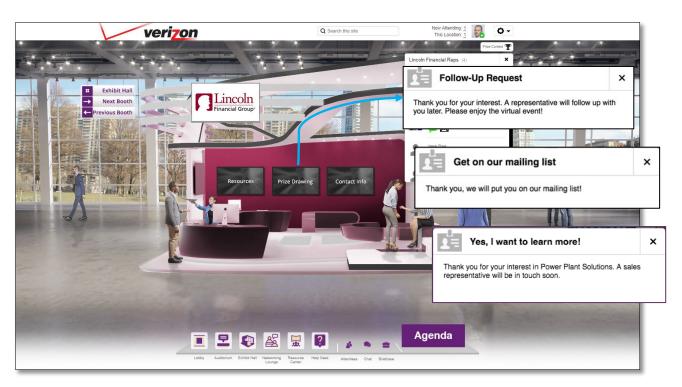
1:1 private video chat can be initiated by the booth rep (if enabled)



Audio only and/or webcam

### CALL-TO-ACTION

Any sign or click state can act as a call-to-action, driving more engagement and enabling immediate follow-up.



You choose the call-to-action:

- · Request a demo
- Join a mailing list
- Vote
- General follow-up

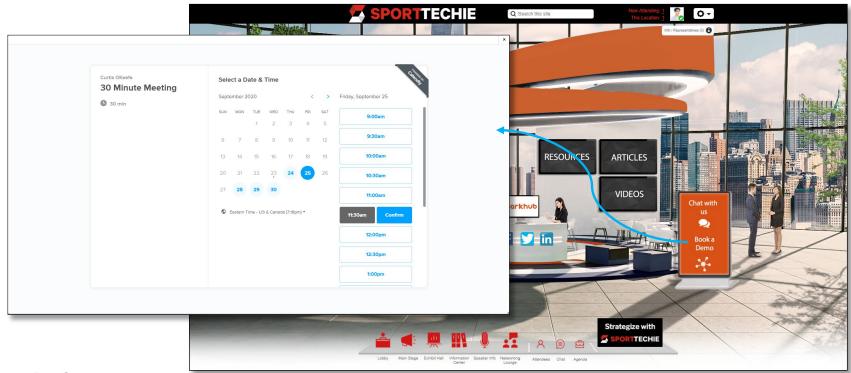
Designated team member(s) receive an immediate email with attendee details.

Includes complete reporting on all attendee clicks.



## SET APPOINTMENTS

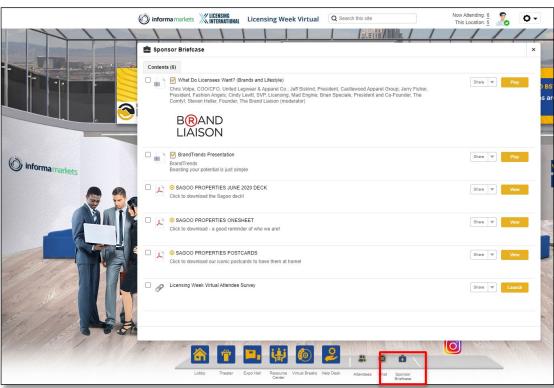
Booth owners can link to any 3<sup>rd</sup> party appointment tool such as Calendly to book appointments





### PIZE-LOAD THE BIZIEFCASE

Increase engagement with specific content and/or sponsors.



Pre-load the briefcase with specific documents, links, videos and other content.

Provide easy access to navigation items like an agenda or recommended learning path.

Highlight premium sponsors by including their content for all attendees to view.

